

To whom it may concern.

I am writing to ask that you reject Mashpee Wampanoag land into trust application for the parcel(s) of land located in Middleboro, Massachusetts on the grounds that revenue provided for in the Middleboro/Mashpee IGA are insufficient to cover the costs of hosting the facility.

This facility will pay less than half of what a similar commercial facility would pay. It includes no variable revenue structure to account for unpredicted costs such as schools, police, fire, EMS, etc.

Middleboro agreement pays less than half of commercial casino deal

[This Globe article](#) quotes several Middleboro town officials about their concern with Governor Patrick's plan for commercial casinos. Specifically they are worried about the impact on the Middleboro casino agreement if the Wampanoag build a commercial facility.

It's been determined that the revenue from hotel taxes will not be the \$4M we were told, it will be \$2M or less due to comping. It has also been determined that the \$2M payment for new EMS training and staff specified in the IGA will become a \$2M cost once the facility opens. That leaves us with:

+\$7M - base payment(increases at 3.1%/year)
+\$2M - hotel tax revenue
-\$2M - cost of new EMS staff

\$7M total revenue before costs.

Commercial Casino Revenues

So what would happen if Middleboro got a commercial casino? According to the article, Middleboro would get \$10M in property taxes alone. The rooms tax would not be reduced by comping - so the town would actually get \$4M in room taxes versus \$2M in our existing agreement. Then there is meals tax, sales tax, excise tax, and other fees. Let's guess these other taxes and fees would add another \$4M.

A commercial casino would bring us something like \$18M right away based on these numbers:

+\$10M - property tax
+4M - full value of room taxes(no comping)
+4M - misc fees and other taxes(total guess)

\$18M total payments for a commercial facility.

The Middleboro deals pays less than half of a commercial facility

That \$18M is twice as much as the \$9M our existing agreement gives us in the first year. The \$18M does not include local impact mitigation money that the state would give us - probably another \$4-\$5 million. **That brings us well north of \$20M.**

With the existing deal, Middleboro won't see \$18M until the year 2034! By that time a similar commercial casino would be paying **\$32.5M.**

Year by year payment comparison

For the sake of completeness, here is a comparison of the payments Middleboro would receive from a commercial casino versus the payments the town will receive from the agreement it signed with the

Mashpee Wampanoag. There is a reason that property taxes, room taxes, and other fees are set at the level that they are. It's the amount that one would expect to receive to cover the expense of hosting something - be it a restaurant, hotel, water park, or whatever. Middleboro has agreed to host a massive facility that will pay just about 1/2 of what a similar commercial facility would pay. **We were rushed into a deal the provides insufficient payments plain and simple**

Commercial Agreement					Middleboro Agreement		
Year	Prop. Tax	Rm Tax	Misc	Total	Base	Rm Tax	Total
2010	\$10.0M	\$4.0M	\$4.0M	\$18.0M	\$7.0M	\$2.0M	\$9.0M
2011	\$10.2M	\$4.1M	\$4.1M	\$18.4M	\$7.2M	\$2.0M	\$9.2M
2012	\$10.5M	\$4.2M	\$4.2M	\$18.9M	\$7.4M	\$2.1M	\$9.5M
2013	\$10.7M	\$4.3M	\$4.3M	\$19.3M	\$7.6M	\$2.1M	\$9.8M
2014	\$11.0M	\$4.4M	\$4.4M	\$19.8M	\$7.9M	\$2.2M	\$10.1M
2015	\$11.3M	\$4.5M	\$4.5M	\$20.3M	\$8.1M	\$2.2M	\$10.4M
2016	\$11.5M	\$4.6M	\$4.6M	\$20.8M	\$8.4M	\$2.3M	\$10.7M
2017	\$11.8M	\$4.7M	\$4.7M	\$21.3M	\$8.6M	\$2.3M	\$11.0M
2018	\$12.1M	\$4.8M	\$4.8M	\$21.9M	\$8.9M	\$2.4M	\$11.3M
2019	\$12.4M	\$4.9M	\$4.9M	\$22.4M	\$9.2M	\$2.4M	\$11.7M
2020	\$12.8M	\$5.1M	\$5.1M	\$23.0M	\$9.4M	\$2.5M	\$12.0M
2021	\$13.1M	\$5.2M	\$5.2M	\$23.6M	\$9.7M	\$2.6M	\$12.4M
2022	\$13.4M	\$5.3M	\$5.3M	\$24.2M	\$10.0M	\$2.6M	\$12.7M
2023	\$13.7M	\$5.5M	\$5.5M	\$24.8M	\$10.4M	\$2.7M	\$13.1M
2024	\$14.1M	\$5.6M	\$5.6M	\$25.4M	\$10.7M	\$2.8M	\$13.5M
2025	\$14.4M	\$5.7M	\$5.7M	\$26.0M	\$11.0M	\$2.8M	\$13.9M
2026	\$14.8M	\$5.9M	\$5.9M	\$26.7M	\$11.4M	\$2.9M	\$14.3M
2027	\$15.2M	\$6.0M	\$6.0M	\$27.3M	\$11.7M	\$3.0M	\$14.8M
2028	\$15.5M	\$6.2M	\$6.2M	\$28.0M	\$12.1M	\$3.1M	\$15.2M
2029	\$15.9M	\$6.3M	\$6.3M	\$28.7M	\$12.5M	\$3.1M	\$15.7M
2030	\$16.3M	\$6.5M	\$6.5M	\$29.4M	\$12.8M	\$3.2M	\$16.1M
2031	\$16.7M	\$6.7M	\$6.7M	\$30.2M	\$13.2M	\$3.3M	\$16.6M
2032	\$17.2M	\$6.8M	\$6.8M	\$30.9M	\$13.7M	\$3.4M	\$17.1M
2033	\$17.6M	\$7.0M	\$7.0M	\$31.7M	\$14.1M	\$3.5M	\$17.6M
2034	\$18.0M	\$7.2M	\$7.2M	\$32.5M	\$14.5M	\$3.6M	\$18.1M

But it's still not enough

I've gone to some pains to point out that the casino is a bad financial deal for Middleboro. One pro-casino group took a break from insinuations of racism on their website to imply I was a whore due to

this misconception.

I must insist that the land into trust application be rejected. The IGA pays us less than half of a similar commercial facility. This shortfall is certain to adversely affect the town's ability to pay for services such as school, police, fire, EMS and other aspects of town government.

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